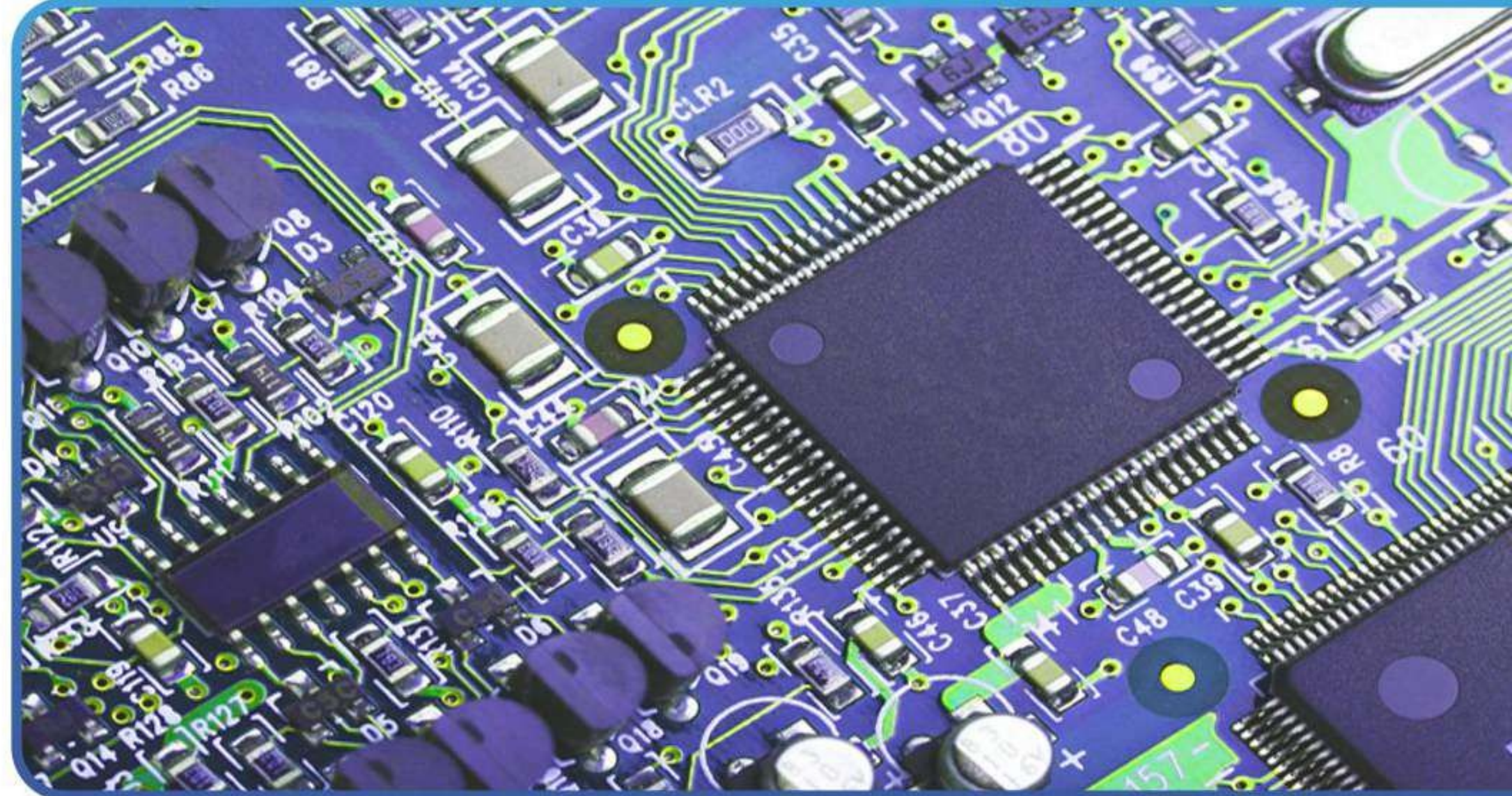


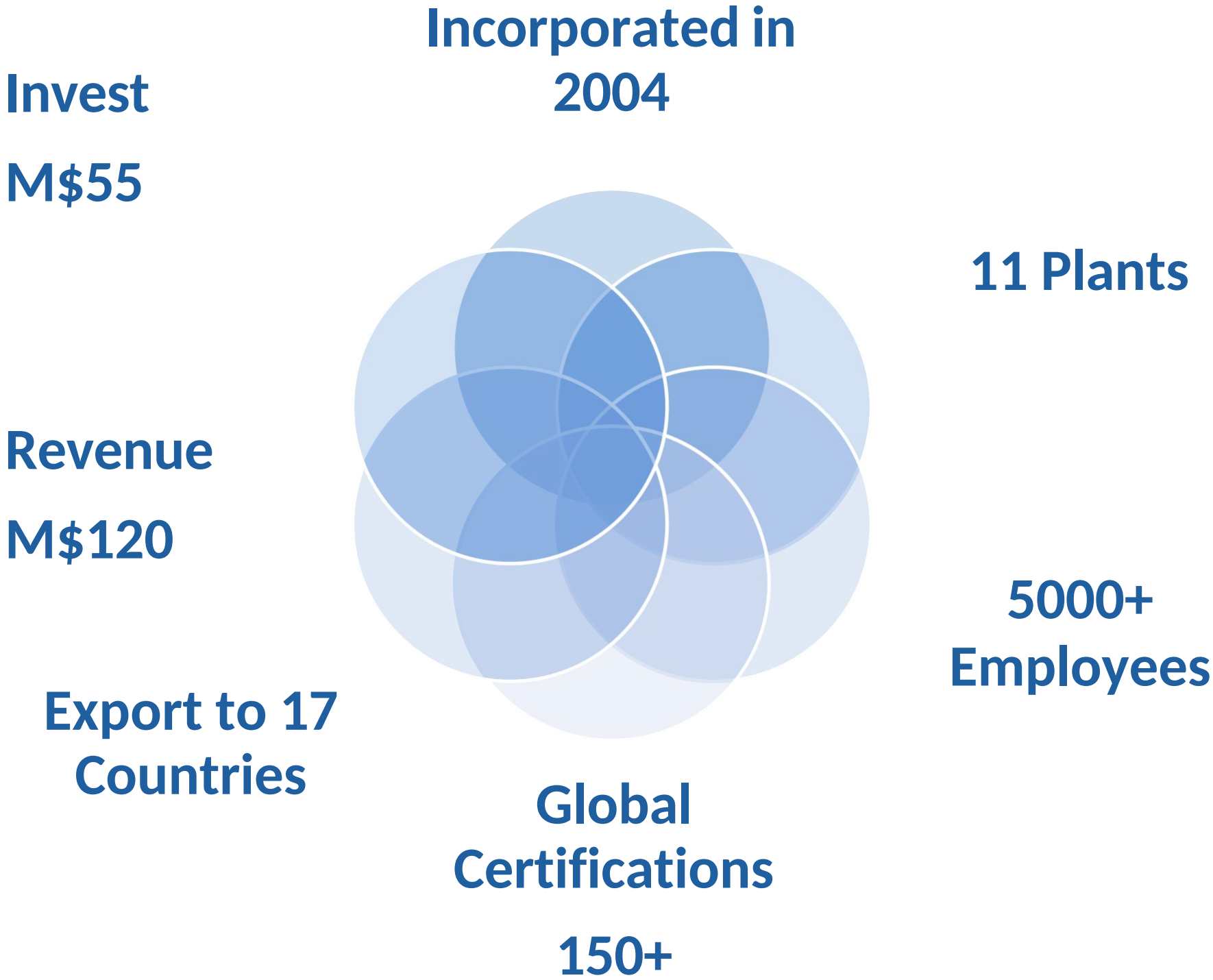
UKB

ENERGIZING CONNECTIONS

www.ukbelectronics.com



1.	Corporate Overview
2.	Key Miles Stones & Product Portfolio
3.	Manufacturing Footprints
4.	Domestic & International Support
5.	Our Key Strengths
6.	Our Team
7.	Way Forward
8.	Financial Performance



- Global reach & diverse Customer base - 50+ Strategic OEM Customers
- Well Diversified Portfolio in Electronics , Electrical & EMS space
- Strategically Build well backward integrated robust Manufacturing facilities
- 20+ years of Strategic Large OEM Customers retention
- Highly Qualified & Experienced Management team backed by inhouse R & D experts
- Consistence YOY revenue & earning growth since inception
- Value based Ethos of Promoters



- 1 Marquee clientele with long term relationships**
UKB has been serving the industry for over 20+ years.
Top OEM customers have an average vintage of ~20+ years
Highest wallet share for products it supplies to customers.
- 2 Strategically located manufacturing and distribution setup**
Strategic placement of the manufacturing facilities close to its customers
Located in India's largest industrial hubs
Well connected to meet Export & Domestic client demands
Highly backward integrated facilities
- 3 Extensive Export capabilities with highest number of certifications in India**
150 country specific certifications for different products
Exported our products to more than 17 countries
Emerging as Export EMS
- 4 Successful on-boarding in different verticals with Marquee customers**
Mass Trasport system , Atomic Energy, Industrial Eng, Oil & Gas , Renewable Energy
Railway , Navy , Defense
Aerospace
- 5 Proven track record of offering a diverse range of products to serve various sectors even with high entry barriers**
Consumer Electronics, Strategic Electronics , EV & Automotive , Railway , Navy ,Aerospace ,Export
Box building , IT products
- 6 Highly Experienced & Qualified Promotors , KMP , R&D Team which delivered Consistence Growth**
UKB has one of the best financial metrics in the industry

Total Shopfloor Area -1.25 Mil Sq Ft :7 states : 11 plants : 3 Warehouses

Location:	Ghiloth, Rajesthan
Plants	1 (1400)
Built up area (Sq. ft.)	4,50,000
Key clients served	Defense, Aerospace PSU, Mass transport
Select Products	Special wire & Cable E beam cables

Location:	Noida, Uttar Pradesh
Plants	3 (1001. 1002. 1003)
Built up area (Sq. ft.)	2,80,000
Key clients served	LG, Samsung, Haier, Panasonic, Voltas, Daikin, EV Customers exports
Select Products	Harness, Power Cord, PCBA & remotes, EV

Location:	Pune, Maharashtra
Plants	4 + 1 WH 1100,1101,1102,1103,1104
Built up area (Sq. ft.)	3,50,000 (Exp in progress)
Key clients served	LG, Haier, Godrej, BSH, ,Export,
Select Products	Box building, PCBA, PC

Location:	Sri City Andhra Pradesh
Plants	1 (1600)
Built up area (Sq. ft.)	30,000
Key clients served	Consumer Elect
Select Products	Electrical Assy , Power- cord , harness

Location:	Goa
Plants	1 Plant (1200)
Built up area (Sq. ft.)	25,000
Key clients served	IFB, Crompton, CE
Select Products	Electrical & Electronic Assy

Location:	Chennai, Tamil Nadu
Plants	1 +1WH(1301,1302)
Built up area (Sq. ft.)	35,000
Key clients served	Consumer Elect, Automotive
Select Products	Electrical Assy , Automotive harness



UPCOMING FACILITY

Location : Bangalore

Plants : 1

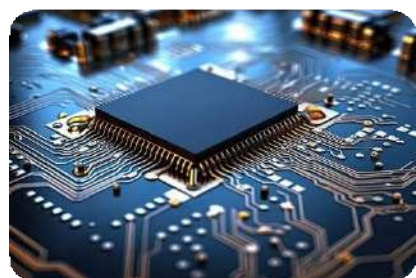
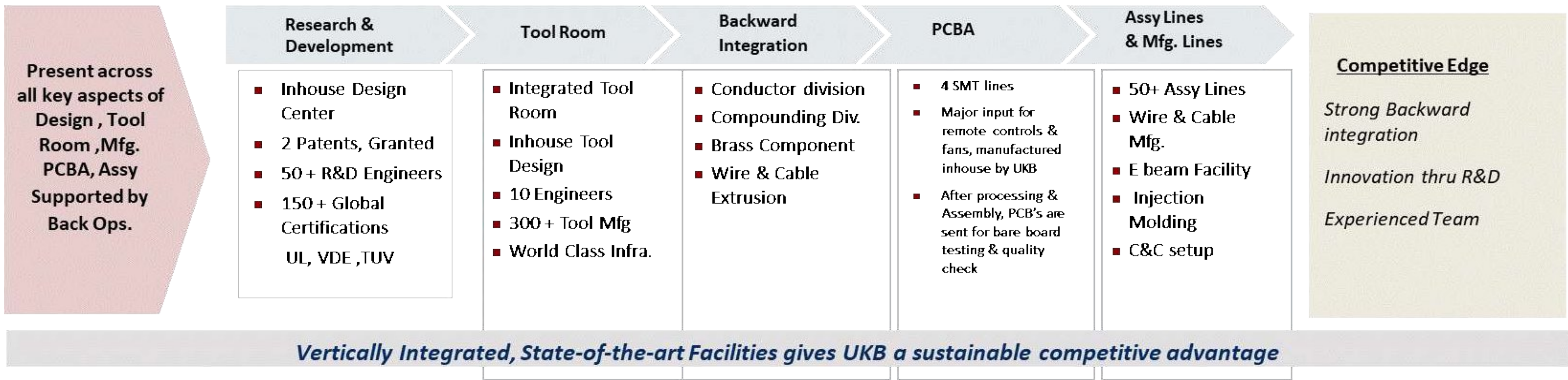
Area : 25,000 Sq ft

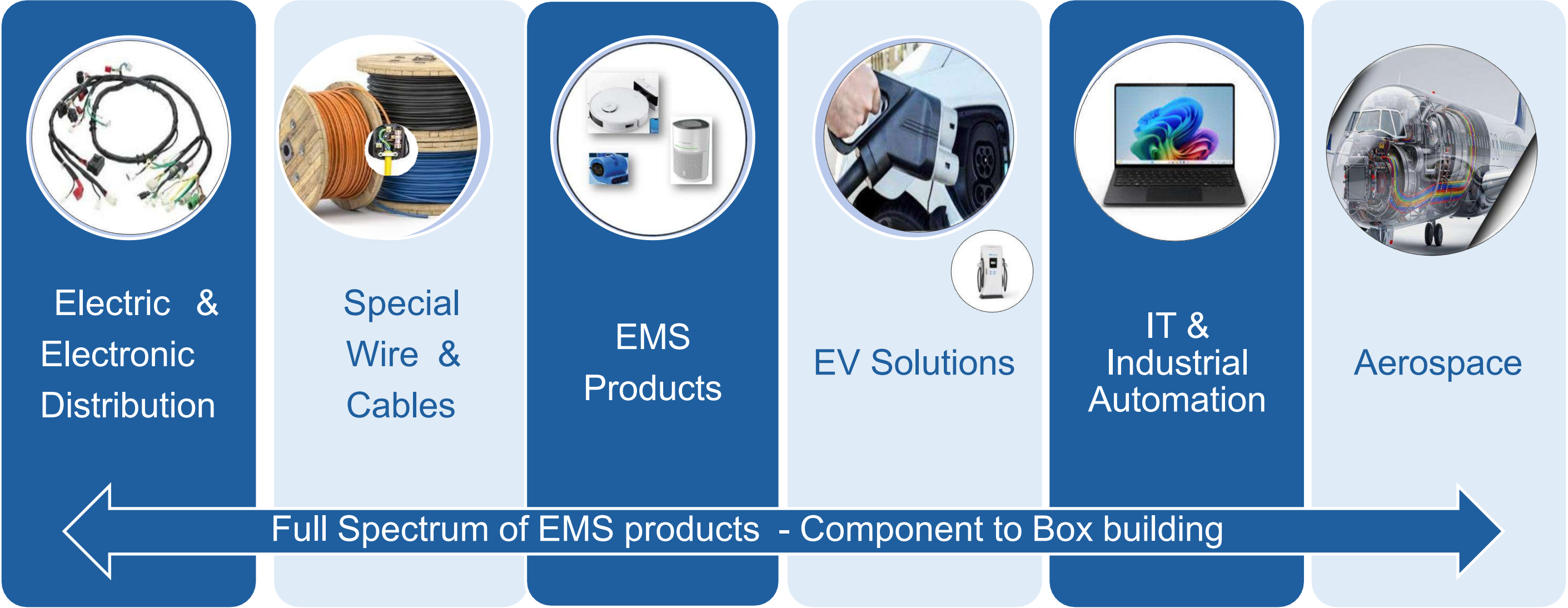
Key Milestones



Vertically Integrated Operations

True Value of Vertical Integration: End-to-End Solution for all Customer Requirements



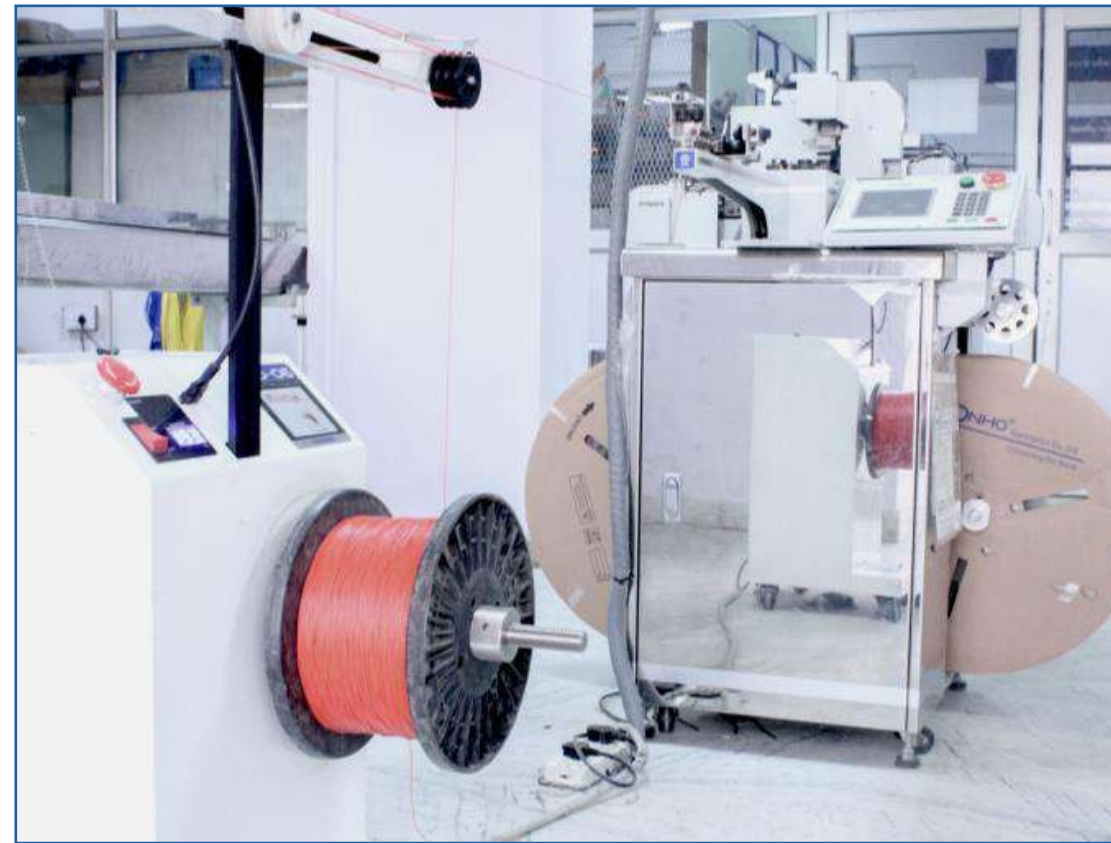


Cutting & Crimping Machines

KOMAX GAMMA Series



KODERA CASTUGNON HX Series



IDC Crimping Machines



❑ Total 50+ Fully Automatic Both side cutting and crimping machines from Komax (Switzerland) & Koderia (Japan) with Crimp Force

Analyzer capable of handling wire size from 28 AWG to 8 AWG

Assembly Line Infrastructure

Best in category
motorized conveyor
with TAKT Time,
Production Target
and Hourly
Production display
- Andon System

Conveyor

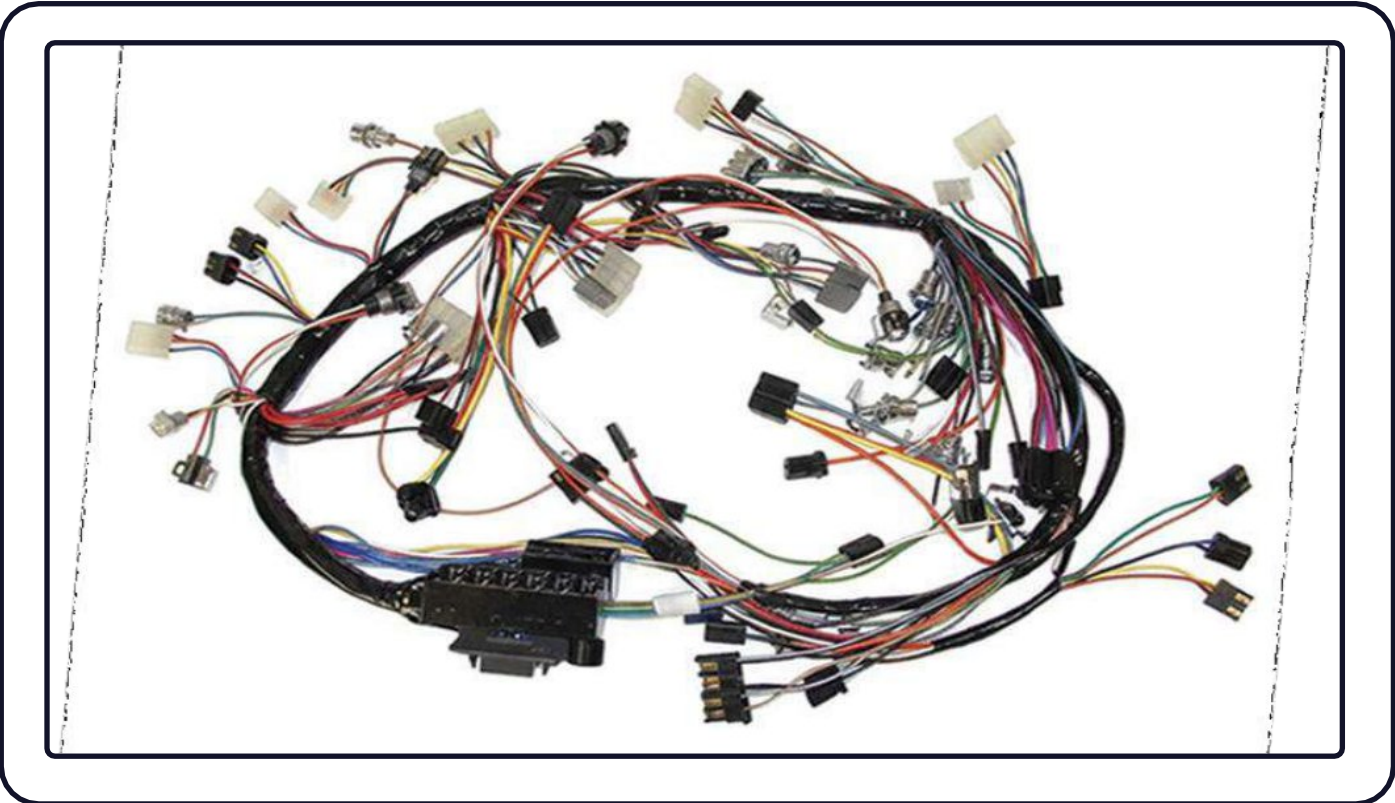


Improved
Quality of
product
↓
Improved
Productivity
↓
Uniformity in
Product
↓
Reduction in man
dependency
↓
Reduction in
Changeover

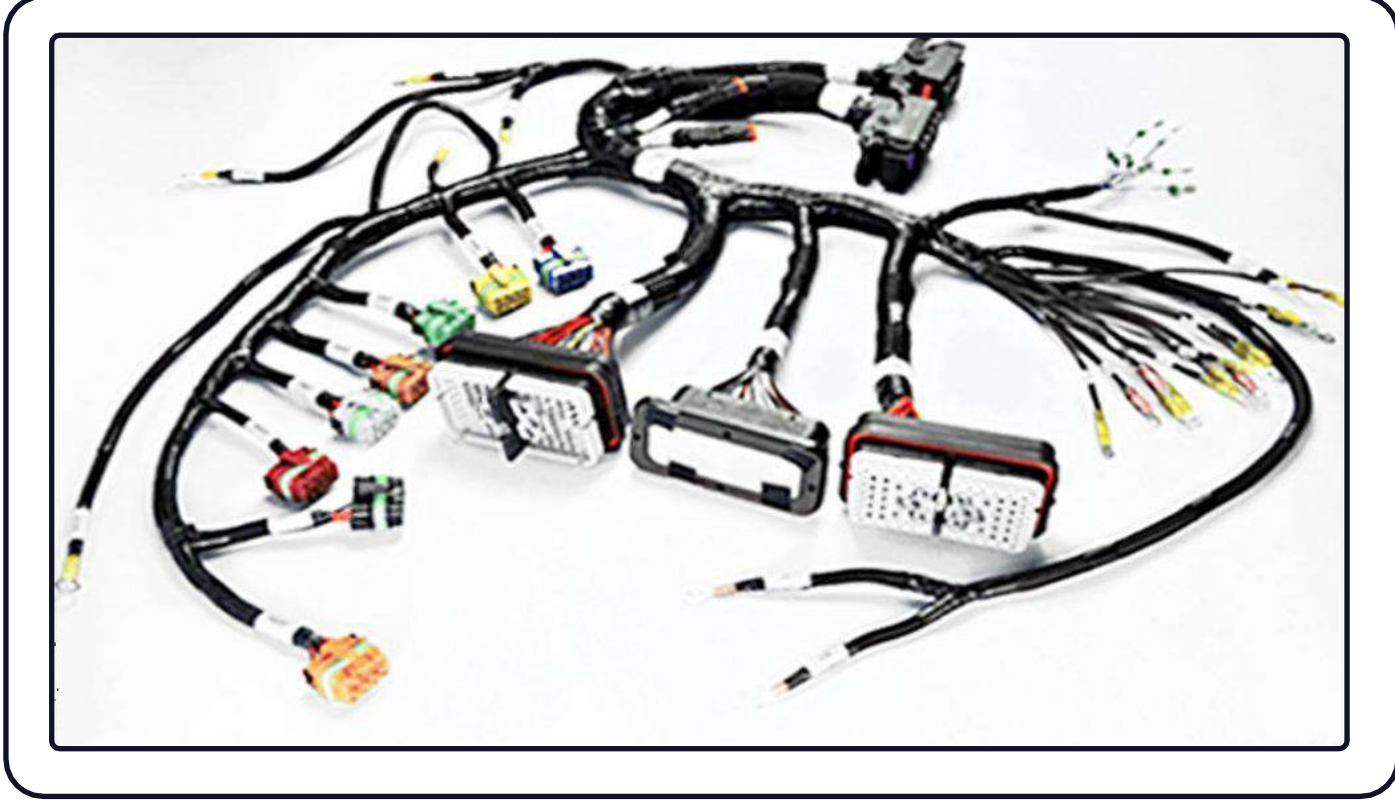
B2B2C SEGMENT



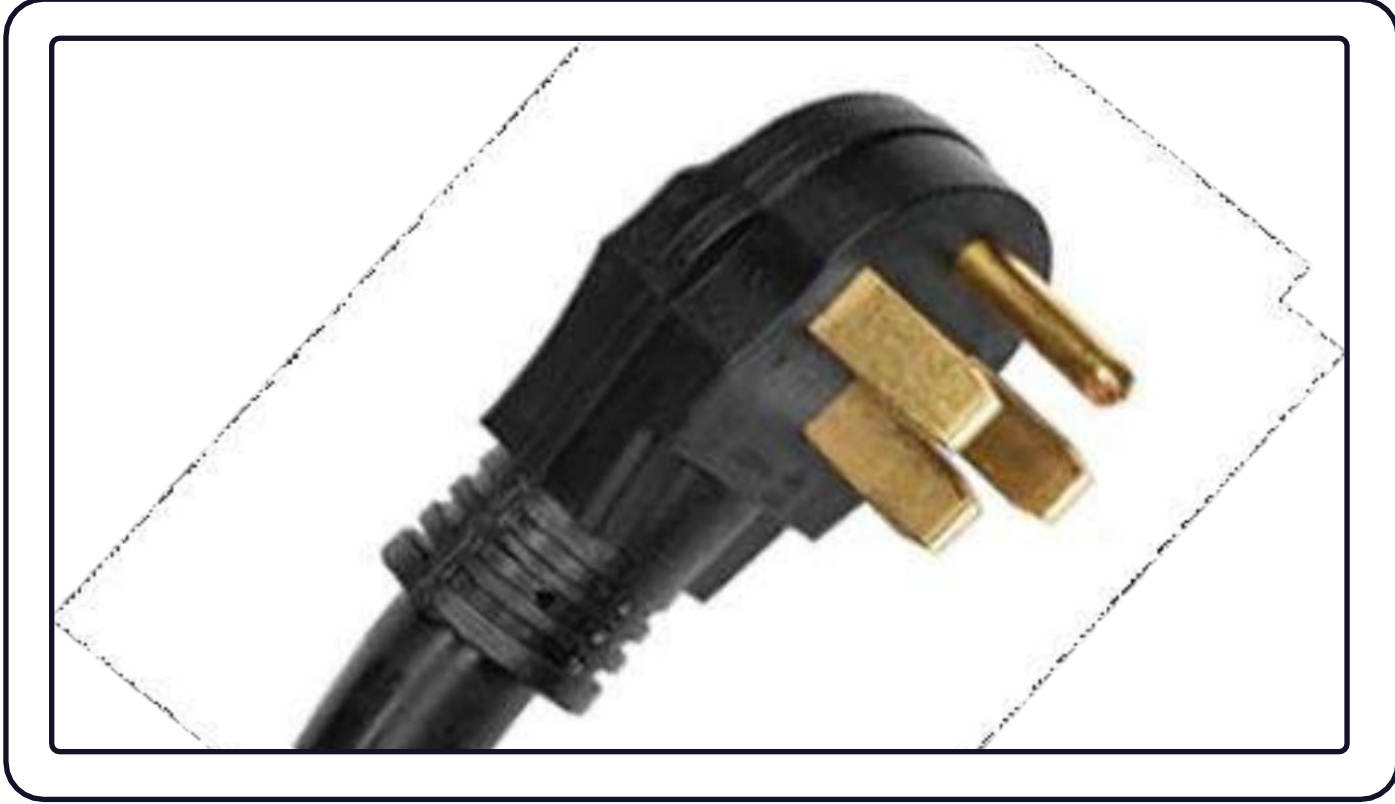
Wiring Harness - CE



Wiring Harness - Auto



Power Cord



Power Cord

Electronics Infrastructure



- ❑ State of Art 4 - SMT Lines
- ❑ Advanced High Speed Screen Printer
- ❑ Hanwha S2 Chip Mounter with 0.25-micron placement accuracy
- ❑ Includes Automated PCB Loader
- ❑ 13 zone reflow with N2 compatibility
- ❑ Pemtron 3D AOI Machine

EV Gun Assembly



RVC Assembly Setup



IT Product assemble Lines

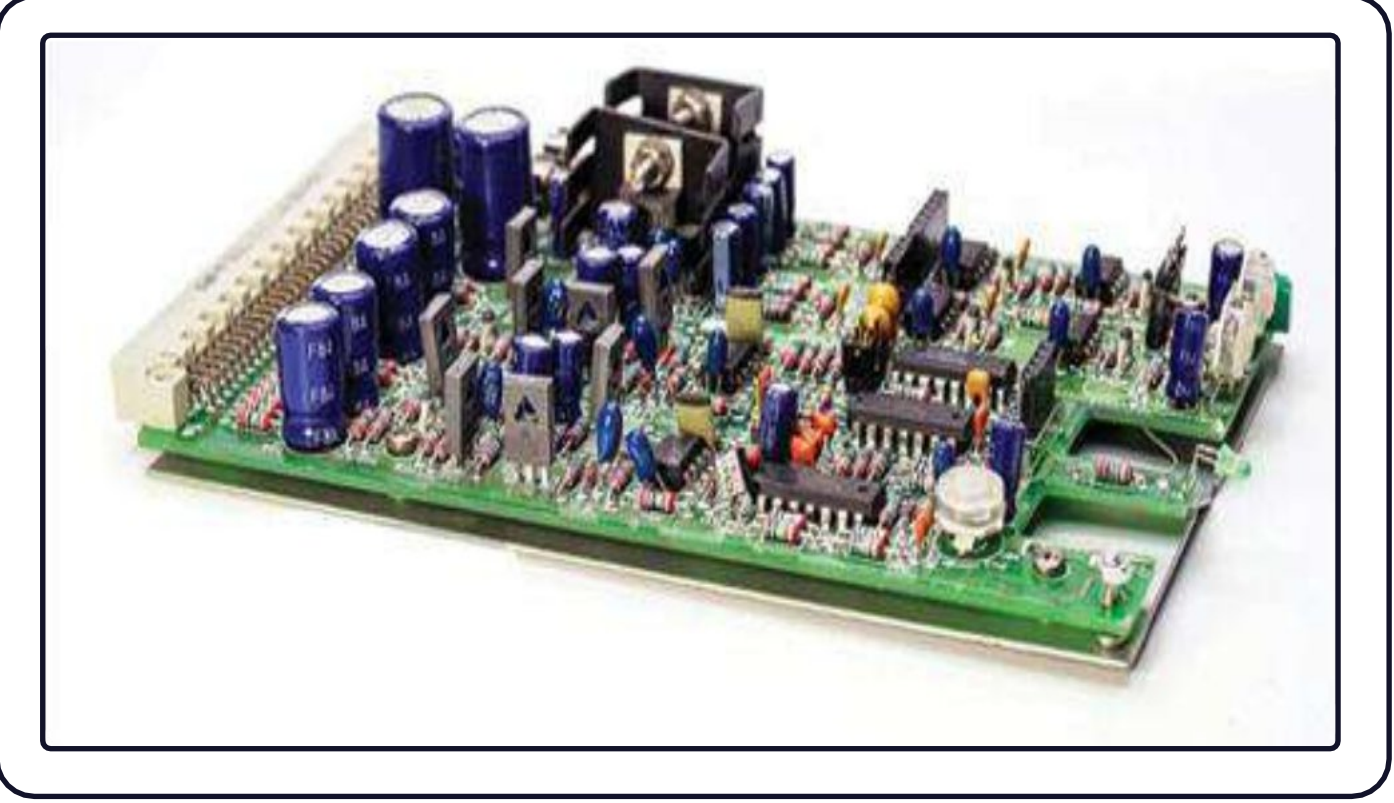


- ❑ Manufacturing of 2W/4W AC & DC charging guns
- ❑ Assemble Facility for Laptop , Mini PC, RVC
- ❑ Upcoming facility for Air purifier , Dish washers & Robo Cleaners

Remote Controllers



PCBA – Assy & controllers



Adaptor - IT



E Mobility – Gun & Cables

End to End manufacturing capabilities to produce a variety of Appliances



Air Purifier (Export)

Design complete
MP – Aug 26
Export - USA



Blower Fan (Export)

T-F Event Completed
, MP – Jun 26
Export - USA



Dish washer

Infra set up – Apr 26
MP – Dec 26



Robo Cleaner

Infra set up – Mar26
MP – Jul 26



Laptop Mass Production



Mini PC Mass Production



Gaming Monitors Aug 26



Hand-Held Devices Y+1 plans

Creating End to End manufacturing capabilities to produce a variety of Appliances

Ghiloth Special Cable Plant

- **Single Product to Multiproduct**
- **Local to Global**
- **Consumer Electronics to Strategic**
- **Multi Location**
- **Invest in Technology**



Wires & Cables

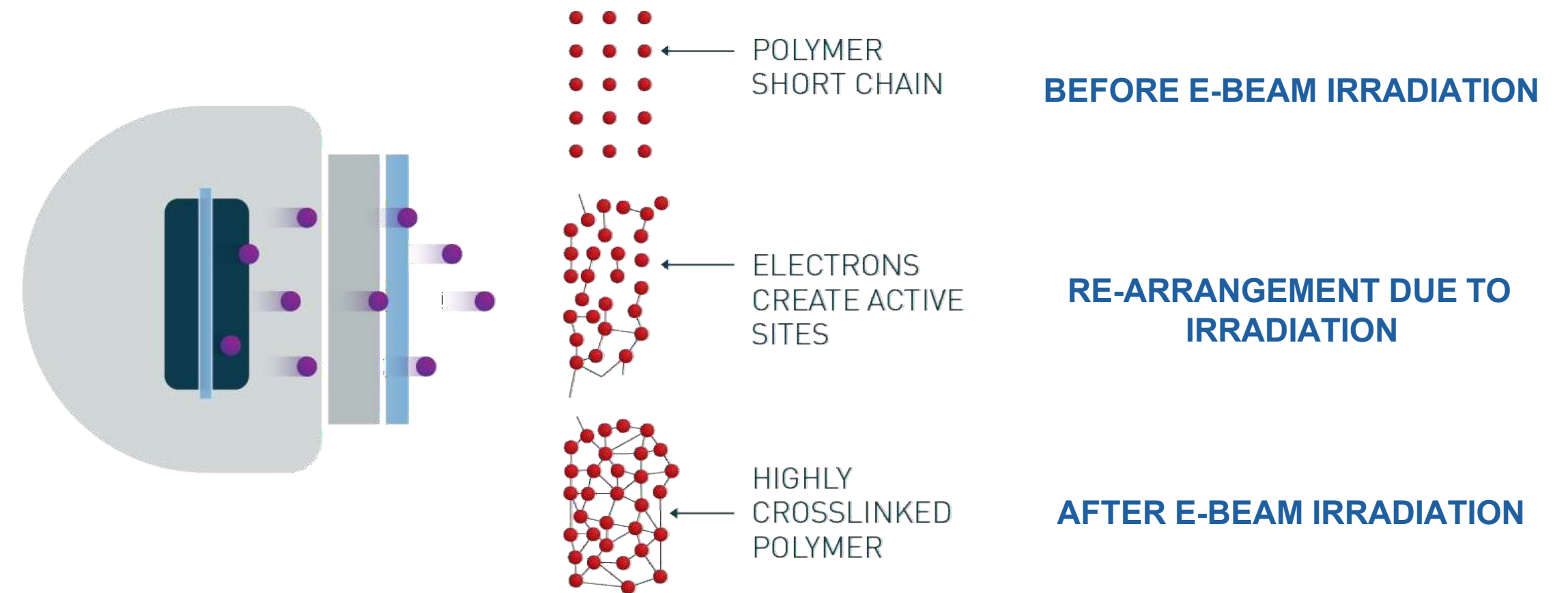
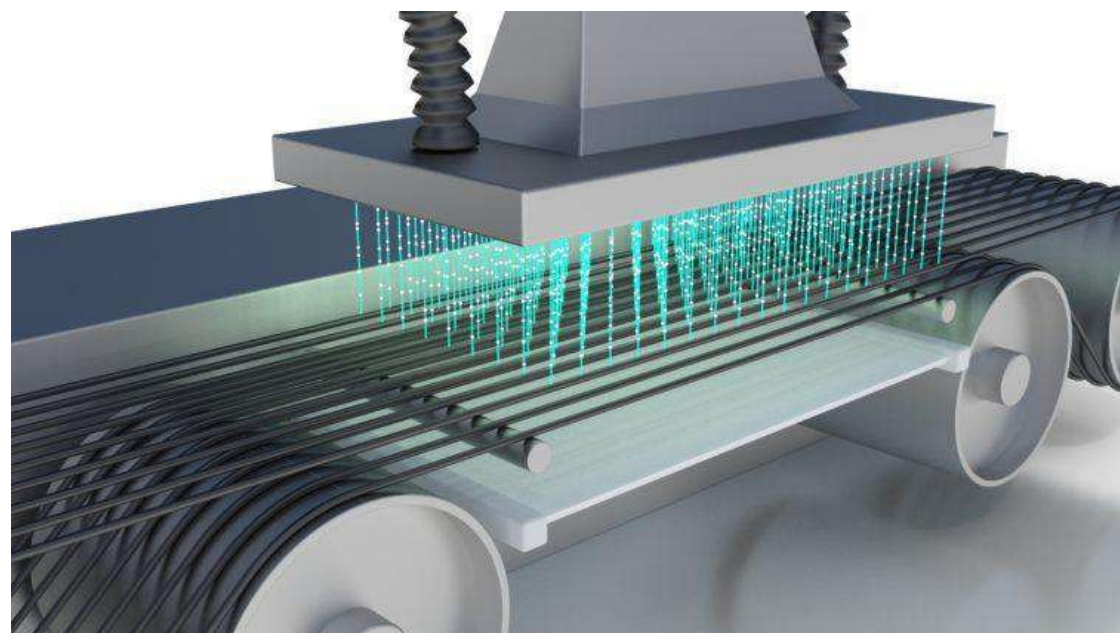
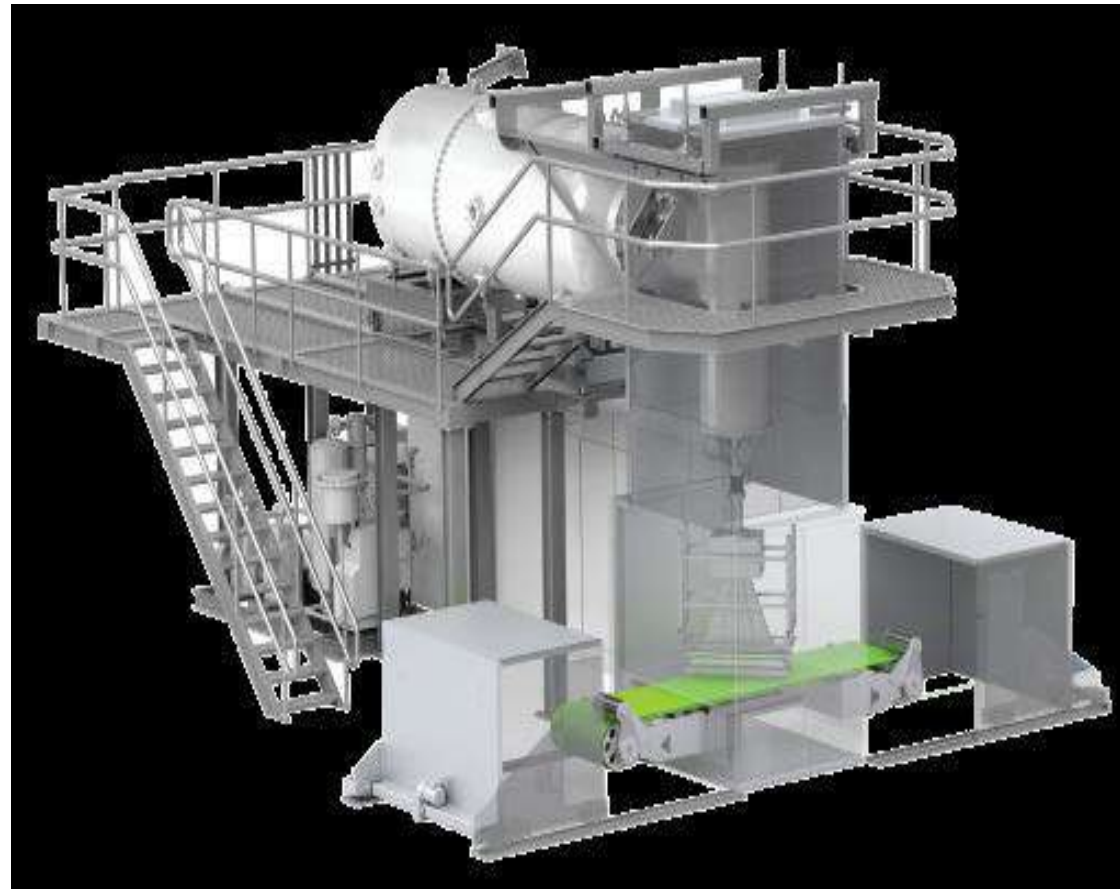
UKB is one of the biggest manufacturer of Specialized Wires & Cables in India with one of its kind Electron Beam (E - Beam) Facility.

We have in-house facility for following manufacturing processes –

- ☐ Copper Drawing
- ☐ Compounding
- ☐ Electro Plating
- ☐ Wire Extrusion
- ☐ E Beam Facility (3.0 MeV & 1.5 MeV)
- ☐ Laying / Twisting
- ☐ Braiding / Shielding
- ☐ Armoring



E Beam Cables



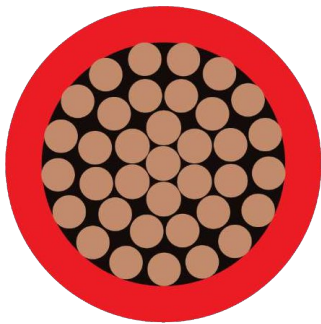
The electron-beam sub systems

- ☐ High voltage generator
- ☐ Electron accelerator
- ☐ Scanning system and window
- ☐ Product handling system
- ☐ Control system
- ☐ Radiation shielding and personnel safety system

Product Reliability Labs



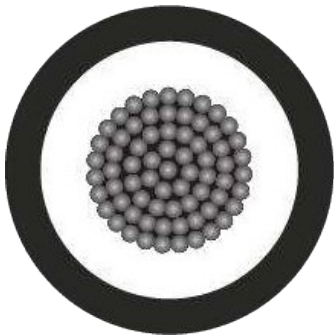
- ❑ UKB has an in-house Reliability Lab as per various Indian and International Standards (UL, VDE, ASTA etc.)



RAILWAY & METRO
CABLE – ROLLING
STOCK



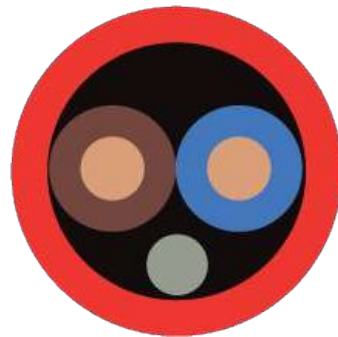
CONTROL CABLE



SOLAR CABLE



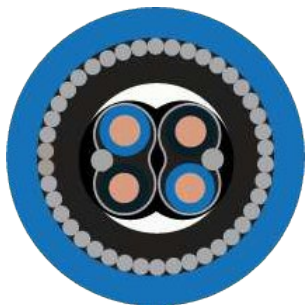
EV GUN ASSEMBLY
CABLE



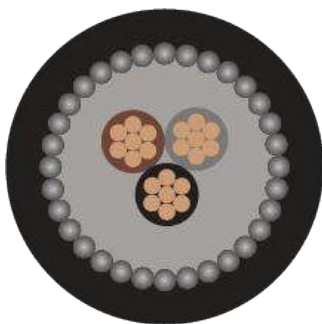
FIRE PERFORMANCE
CABLE



RAILWAY & METRO
CABLE – S & T



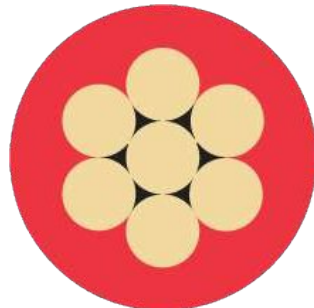
INSTRUMENTATION
CABLE



ARMORED CABLE –
SWA & AWA



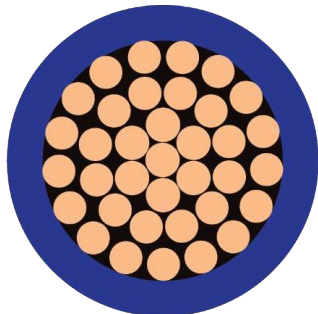
MARINE &
OFFSHORE CABLE



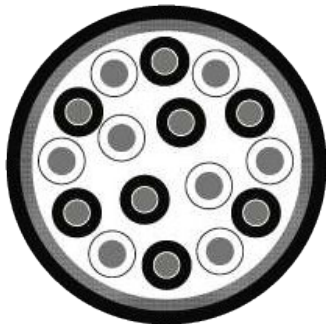
HIGH TEMPERATURE
CABLE



RUBBER FLEXIBLE
CABLE



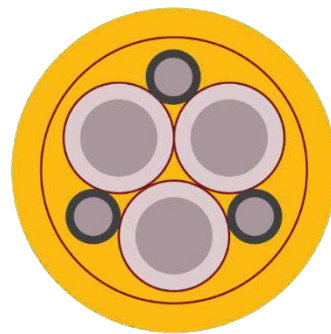
EV AUTOMOTIVE
CABLE



THERMOCOUPLE
CABLE



LSZH CABLE



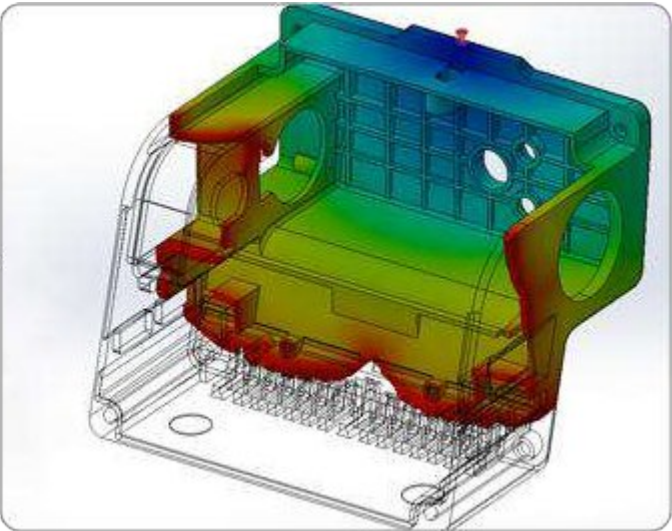
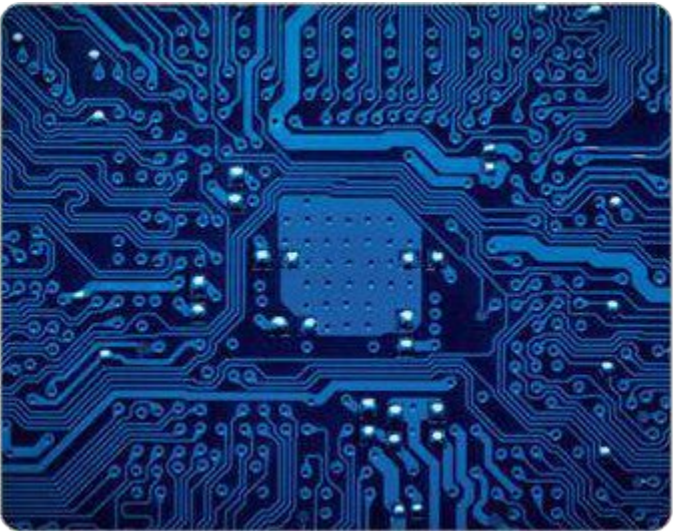
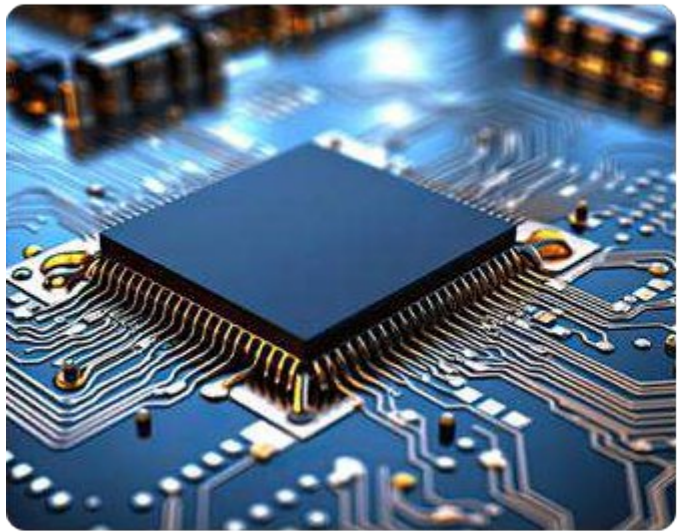
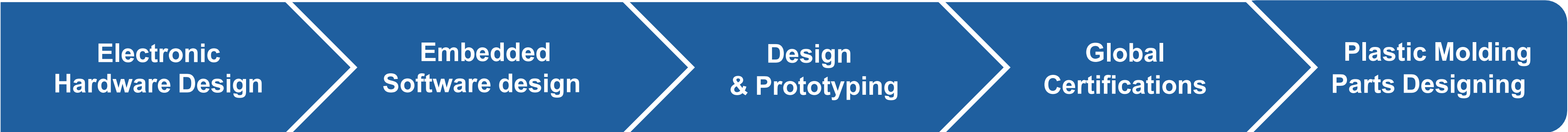
MINING, DRILLING &
TUNNELING CABLE

SUPA Special Multifunctional Plant

- **Electronics/Electrical EMS facility**
- **Electronics/Electrical/Industrial Strategic Products**
- **2 SMT and 2 Assembly Lines**
- **WH/PC Special setup**
- **Roto Moulding advanced facility**



Design Capabilities



Injection Molding machines



Backward Integration

- ❑ Complete In-House Setup to manufacture variety of Injection Molded Components in various polymers.
- ❑ Total 24 Machines In-House with Capacity ranging from 60 Ton ~ 450 Ton

Brass Section

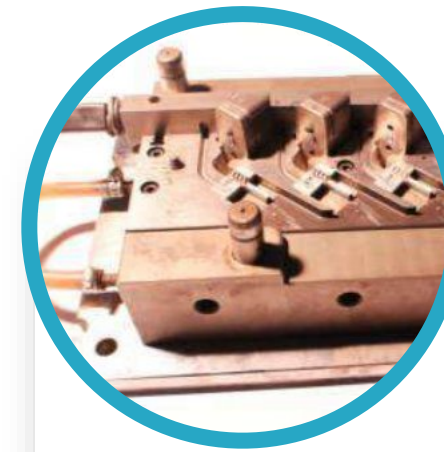
- ❑ One of the biggest Infrastructure in India with 50+ Automatic Machines for Brass Parts
- ❑ Surface Finishing M/C – Centrifugal Finishing Machine for Brass Component
- ❑ 100% AOI Certified parts

Backward Integration



In House Tool Room

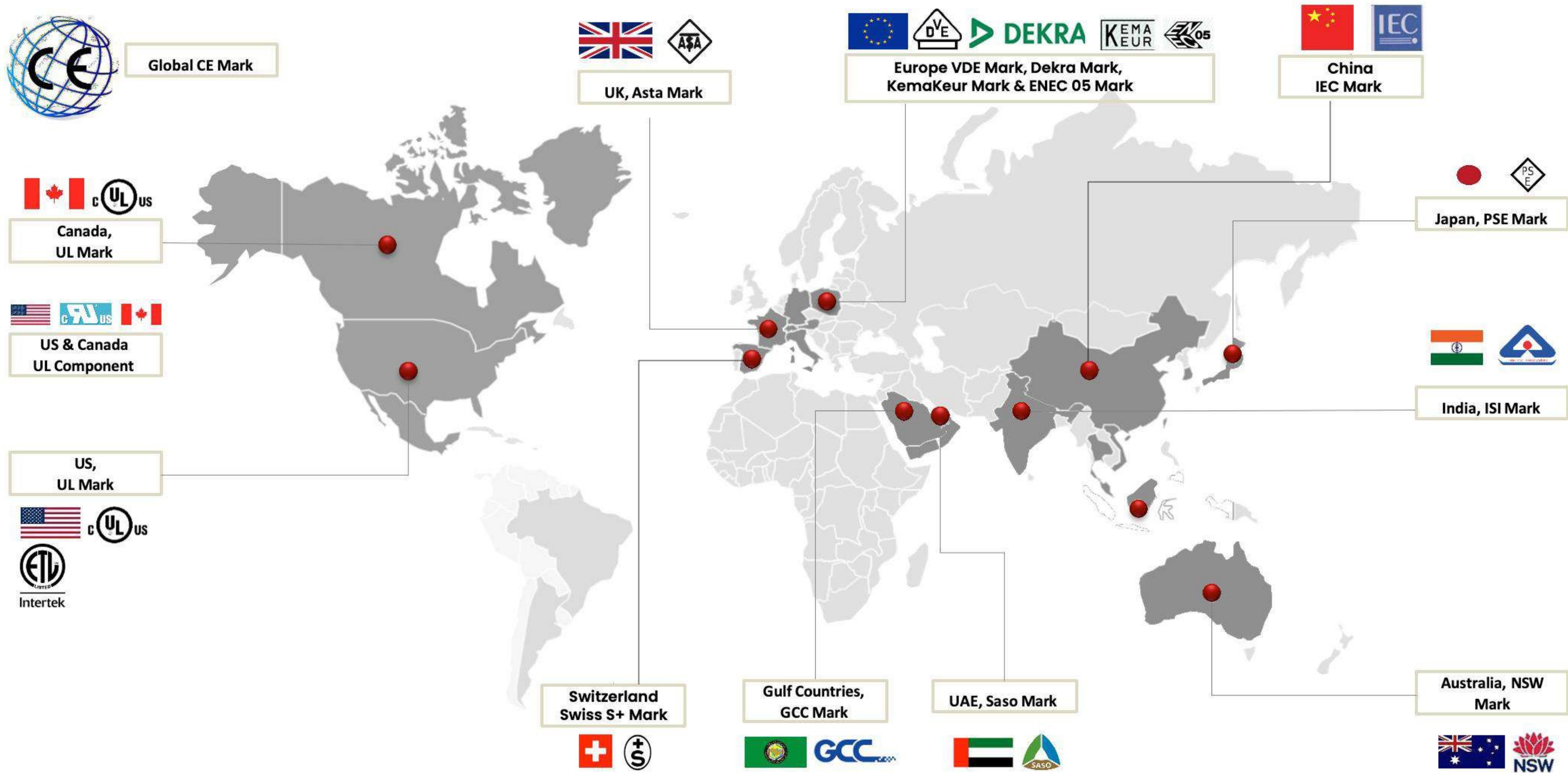
- ❑ State of the art in House Tool Room not only enables to execute new projects and changes faster but also ensures quality of tools is up to the mark
- ❑ Other Machines – Milling Machine, Horizontal lathe, Surface Grinders



ZNC EDM Machine

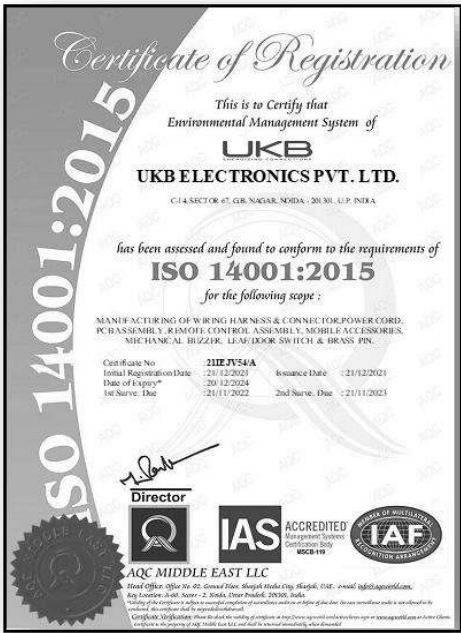


Vertical Milling Machine

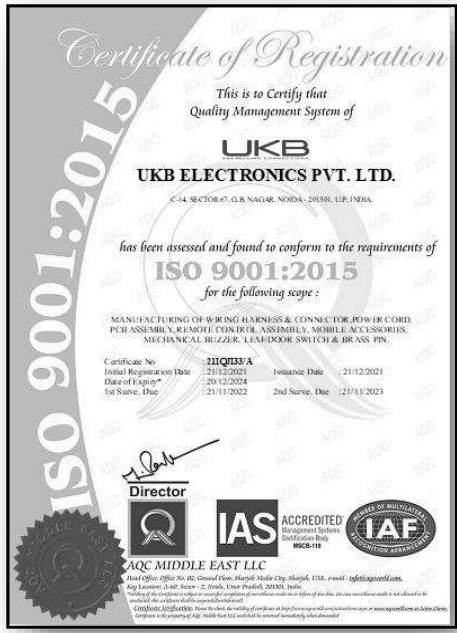


150 + Global Product Certification - East to West secure all the continents

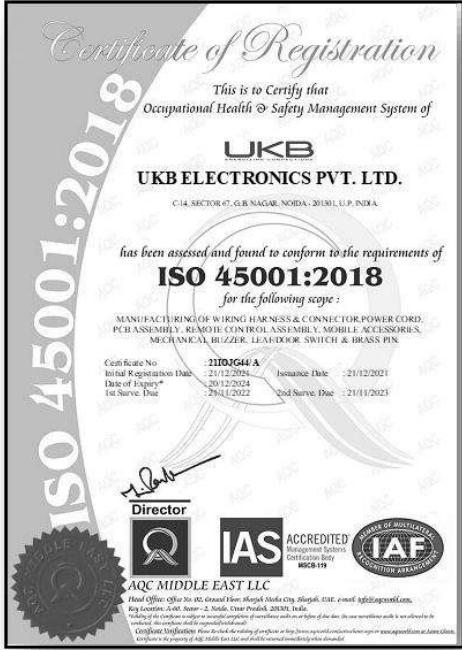
Global Product Certifications



ISO
9001: 2015



ISO
14001: 2015



ISO
45001 : 2018



UL 1007



IEC



GCC & SASO

ETL UK20

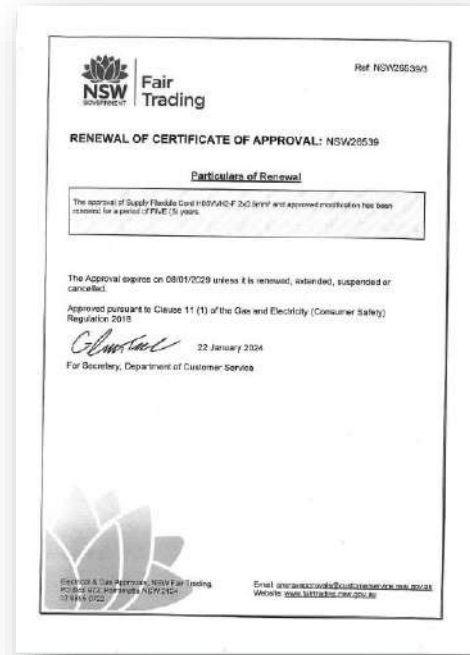
VDE 2021

ASTA 2024

NSW 2024

UL Tube

DEKRA





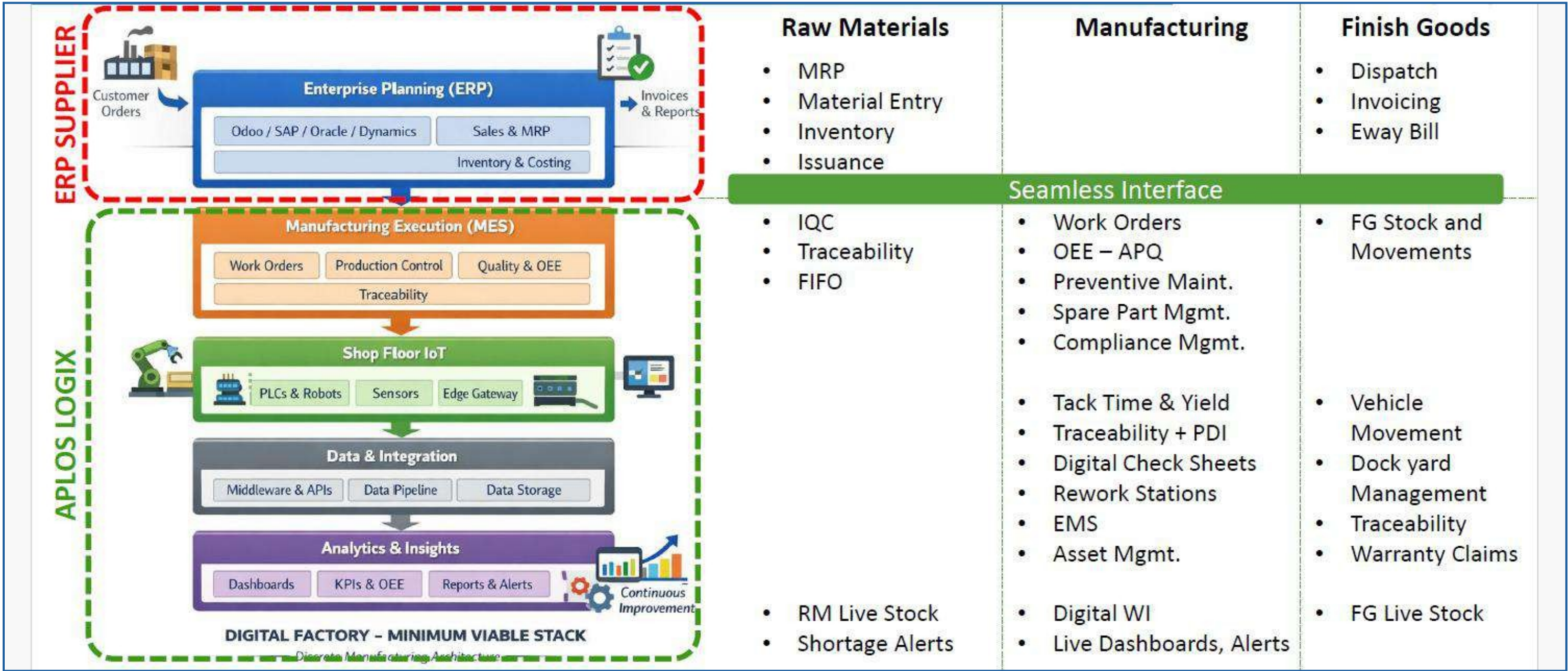
- ☐ Operating in SAP based Environment
- ☐ Fully integrated Customer Relationship Management - Lead Square CRM
- ☐ New Product Development Software – Adobe
- ☐ Compliance & HRMS Software
- ☐ Vendor Manage inventory – Mexico - Chichuhua





- ❑ Globally traveled team having sourced components from all over the globe for 30+ years
- ❑ Technical Tie Up with best global companies for faster development and execution
- ❑ Rich Knowledge of technical aspects of key components used in appliances

Data Driven Efficiency



- ❑ MES system
- ❑ Manufacturing Management –End to End
- ❑ Asset Management
- ❑ Energy Management

Ahmedabad



Team Size - 4

Mumbai



Team Size - 7

Pune



Team Size - 7

Noida



Team Size - 22

Hyderabad



Team Size - 4

Bangalore

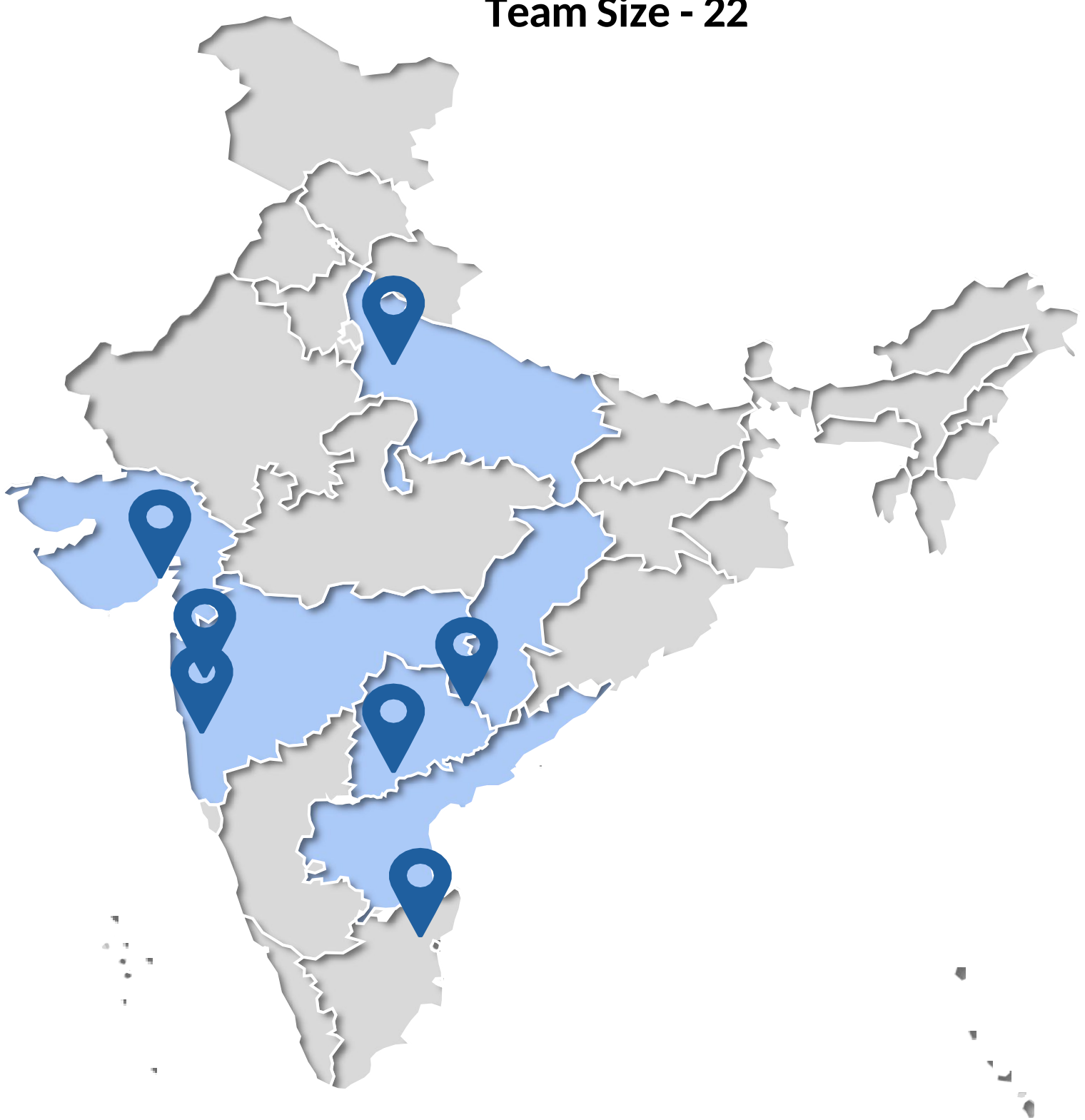


Team Size - 8

Chennai



Team Size -8





Shenzhen China started 1 Dec 25
Q2 -2026 in Mexico , Turkey & Thailand

Panasonic



Lasko[®]



mabe
simplifica tu vida



SIEMENS

StanleyBlack&Decker



Haier

Honeywell

K'ARCHER

SONY



DAIKIN





DUCATI energia





Shipyard
(Indian Navy)



Shipyard
(Indian Navy)



MO
(Indian Navy)



Railways



Coach Factory
(Railways)



Power Sector



Power Sector
(Thermal)



Uttar Pradesh
Power Corporation Limited

Power Sector



Power Sector



National
Fertilizer



Defense
Research



Space



Atomic
Research



Oil & Gas



Oil & Gas



We've a well-informed & committed marketing team that travels different countries to extend global penetration of our products.



For our global customers, we're a preferred Indian supplier.



For many of our customers, like Samsung, Haier, Stanley Black & Decker etc., we're the only globally recognized vendor, that supplies products to them in many locations.



Top OEM Long Term Relationships

Clientele	Relationship Commencement	Length of relationship
SAMSUNG	prior to 2001	25
 LG	prior to 2004	24
IFB	09/02/2012	13
PHILIPS	05/05/2011	15
Panasonic	20/09/2012	13
Dixon The brand behind brands	06/09/2012	13
Haier	30/10/2013	12
	03/02/2014	11
VOLTAS A TATA Enterprise	2018	7
B/S/H/	01/06/2018	7
	28/05/2019	6
mabe	18/05/2021	4

Revenue Share from Customers

Period of Customer Relationship	2024-25	2023-24	2022-23
More than 10 years	66.19%	70.69%	66.84%
More than 5 years but less than 10 years	9.09%	11.91%	19.58%
Five years and less	24.72%	17.41%	13.58%

1996~2004 serving under sole proprietorship

- ❑ 3+ decades of experience in setting up complex, world-class manufacturing units
- ❑ First-generation entrepreneur and founder of the business, responsible for scaling UKB from a sole proprietorship into one of India's leading EMS companies
- ❑ Provides hands-on leadership and strategic direction, having personally led UKB through every phase of its growth, expansion, and diversification
- ❑ Instrumental in building UKB's manufacturing capabilities, customer relationships, and execution-driven culture
- ❑ Holds a B-Tech in Electronics Engineering from Bangalore Institute of Technology.
- ❑ His vision is to position UKB Electronics as a leading integrated EMS partner across high-growth sectors such as EV, industrial electronics, and consumer products through continuous investment in technology, quality, and people

Manoj Tayal



Managing Director

- ❑ Over 2 decades of experience across multiple disciplines, playing a pivotal role in UKB's growth journey.
- ❑ Key part of functions such as accounts & finance, supply chain, and operations
- ❑ Responsible for implementing backward integration strategies, resulting in sustained margin improvement and enhanced operational effectiveness
- ❑ Instrumental in embedding lean manufacturing practices, cost optimization programs, and process improvements across manufacturing locations
- ❑ Recognized for his execution-focused approach, strengthening UKB's financial discipline, supply chain resilience, and profitability
- ❑ Holds a B-Tech in Electronics Engineering from Bangalore Institute of Technology.
- ❑ His focus is on building a financially robust, operationally efficient organization through disciplined execution and lean processes

Vinay Tayal



Director

- ❑ Over 10+ years of experience with UKB, representing the next generation of leadership and driving the company's international expansion.
- ❑ Leads UKB's global sales and marketing initiatives to build and scale international customer relationships
- ❑ Previously worked as a Business Technology Analyst at Deloitte, bringing global consulting exposure to UKB's strategy and operations
- ❑ Holds an Engineering degree from RV College of Engineering, Bangalore, and an MBA in International Business from Thunderbird School of Global Management, USA.
- ❑ His focus is on expanding UKB's global footprint by building long-term international partnerships and positioning the company as a trusted EMS partner worldwide.

Manik Tayal



Director

- ❑ Brings over 30 years of industry experience
- ❑ Qualified Mechanical Engineer from YMCA Institute
- ❑ Completed Executive Program at LG Academy, Korea
- ❑ Completed Executive Program at IIM Indore
- ❑ Extensive experience in operations, strategic initiatives, and aligning execution with business objectives
- ❑ Professional tenure includes 7+ years at Carrier UTC and 14 years at LG Electronics
- ❑ Over 8 years of experience in CXO-level leadership roles

Vikas Makhija



CEO

- ❑ Brings over 18 years of experience managing domestic and international operations across listed and unlisted companies
- ❑ Qualified Chartered Accountant
- ❑ Diverse experience spanning fundraising, mergers & acquisitions, investor relations, long-term strategic planning, stakeholder management, and business process automation

Sudhir Jain



CFO

- ❑ Brings over 35 years of experience leading global operations across manufacturing, supply chain, and research & development
- ❑ Award-winning COO with a proven track record of successfully managing complex, multi-geography operations
- ❑ Qualified engineer and certified Six Sigma Black Belt, recognized for driving operational excellence, efficiency, and quality at an international scale.

Vipin Gupta



COO

- ❑ With over 35 years of extensive experience in supply chain management, vendor development, sourcing, and pricing strategies, Mr. Bhargava previously served as Global Procurement Head and Director at Samsung India for over 20 years.
- ❑ He holds an MBA and currently mentors the company in shaping its long-term strategic direction.

Kamal Bhargava



Mentor

- ❑ He graduated in Industrial Engineering from IIT Roorkee in 1988 and began his career with automotive OEMs and Swiss instrumentation manufacturing companies in India and Switzerland, before founding his consulting firm in 1997.
- ❑ Since then, he has advised over 1,000 large and mid-sized companies across diverse sectors.
- ❑ He has also served as an advisor to the Government of India, GCC, ECOWAS, and Maghreb Union, as well as development finance institutions and global bodies including UN organizations and the World Bank.

S. Bhattacharya



Advisor

Independent directors

- ❑ 36 years + experience in Finance and Accounts department of **NTPC Ltd, a Govt of India Company**
- ❑ Last served as **Executive Director Finance in NTPC Limited**
- ❑ Served on various boards of NTPC group companies

Sangeeta Bhatia



Independent Director

- ❑ Ms. Sonia B. Arora holds a Bachelor's Degree from Delhi University and a Fellow Member of Institute of Company Secretaries of India (ICSI) with more than 15 years of experience in various sectors comprising of Retail, IT, Real Estates, FMCG, etc.
- ❑ Last served as **Executive Director Finance in NTPC Limited**
- ❑ Served on various boards of NTPC group companies

Sonia Bansal



Independent Director

- ❑ Mrs. Aradhita holds a bachelor's degree in social sciences in economics from National University of Singapore. Prior to joining our Company, she was associated with Ellenbarrie Industrial Gases Limited as a director.
- ❑ She is currently serving as a director in Heaven Commercial Private Limited, Varun Tea Plantations Private Limited and Comfort Share Trading Private Limited.

Aradhita A. Kedia



Independent Director

- ❑ Mr. Sumit completed his B-tech in Electronics and Telecommunications from College of Engineering and Technology, Pune and Diploma in Advanced Computing from CDAC Pune.
- ❑ He has more than 28 years of experience in Technology and Business Leader roles.

Sumit Garg



Independent Director

- ❑ Mr. Rajeev holds a BSc (Physics) from Chaudhary Charan Singh University, Meerut, UP and a PG Diploma in Business Administration from Symbiosis Centre for Distance Learning, Pune, India
- ❑ Completed Master in Human Resource Development from Chaudhary Charan Singh University, Meerut, UP
- ❑ Executive Development Program in Strategic Performance Management from XLRI.

Rajeev K. Chaudhary



Director

Onward Together.....
